



2023-2024 U.S. Dealer Dropship Pricing

Effective July 1, 2023



Program	Early Order	Winter
Net Due	120 days	90 days
Booking Date *	by Nov 15, 2023	by Jan 15, 2024
Shipping Date	Jul 1, 2023 - Feb 29, 2024	by Mar 29, 2024
DELIVERED	Full TL	Full TL

UPC	SKU	RESILIENCE™ SILICON ENRICHED	Description	Size	QTY/ case	QTY/ plt			
Sunshine® #4									
64277084385	1341.CFL002.8P	X	SS #4 w/ Rsi**	2.8 CFL		54	\$18.36	\$18.36	\$18.36
Black Gold® Potting Soils Available Nationally									
064277178213	1423001.CFL001.5P		BG N&O Ultra Outdoor Planting Mix	CFL001.5		50	\$9.62	20%	15%
064277177438	1423003.CFL001.5P		BG N&O Flower & Vegetable (OMRI)	CFL001.5		50	\$9.53	20%	15%
064277187413	1423004.CFL001.5P	X	BG N&O Raised Bed & Potting Mix RSi	CFL001.5		50	\$9.81	20%	15%
064277187314	1423005.CFL002P	X	BG N&O Ultra Coir RSi	CFL002		40	\$20.70	20%	15%
Black Gold® Potting Soils Available Regionally - CT, DE, MA, MD, ME, NC, NH, NJ, NY, PA, RI, VA, VT, WV									
064277179326	1423003.CFC002.2P		BG N&O Flower & Vegetable (OMRI)	CFC002.2		25	\$16.98	0%	0%
064277176523	1423004.CFC002.2P	X	BG N&O Raised Bed & Potting Mix RSi	CFC002.2		25	\$16.98	0%	0%
Black Gold® Potting Soils Available Nationally									
064277123084	1410102.Q08P	X	BG All Purpose w/CRF	8 QT	8	240	\$3.11	10%	4%
064277123169	1410102.Q16U	X		16 QT Unc.		120	\$4.39	6%	4%
064277123107	1410102.CFL001P	X		1 CFL		70	\$6.99	6%	4%
064277123152	1410102.CFL001.5P	X		1.5 CFL		50	\$10.07	20%	15%
064277123206	1410102.CFL002P	X		2 CFL		40	\$12.10	20%	15%
064277063083	1402040.Q08P	X	BG Natural & Organic (OMRI Listed)	8 QT	8	240	\$3.28	10%	4%
064277063168	1402040.Q16U	X		16 QT Unc.		120	\$4.63	6%	4%
064277063106	1402040.CFL001P	X		1 CFL		70	\$7.37	6%	4%
064277063151	1402040.CFL001.5P	X		1.5 CFL		50	\$10.02	20%	15%
064277063021	1402040.CFL002P	X		2 CFL		40	\$13.13	20%	15%
064277169204	1402030.CFL002P	X	BG N&O Waterhold Cocoblend (OMRI)	2 CFL		40	\$16.10	6%	4%
064277076311	1413000.Q08P	X	BG Moisture Supreme Container Mix	8 QT	8	240	\$3.57	6%	4%
064277076328	1413000.CFL001P	X		1 CFL		70	\$8.23	6%	4%
064277076335	1413000.CFL001.5P	X		1.5 CFL		50	\$11.03	6%	4%
064277076342	1413000.CFL002P	X		2 CFL		40	\$13.73	6%	4%
029973123332	1411002.Q08P	X	BG N&O Seedling Mix (OMRI Listed)	8 QT	8	240	\$3.61	10%	4%
029973123417	1411002.Q16U	X		16 QT Unc.		120	\$5.10	6%	4%
064277123510	1411002.CFL001.5P	X		1.5 CFL		50	\$10.91	6%	4%
064277124807	1410602.Q08P	X	BG N&O Succulent & Cactus Mix	8 QT	4	240	\$3.61	10%	4%
029973123691	1410602.CFL001P	X		1 CFL		63	\$8.09	6%	4%
064277124081	1410502.Q08P	X	BG N&O African Violet	8 QT	8	240	\$3.61	6%	4%
064277124814	1411402.Q08P	X	BG N&O Orchid Mix	8 QT	8	240	\$3.61	6%	4%
064277124821	1410403.Q08P		BG N&O Peat Moss Plus (OMRI Listed)	8 QT	8	240	\$3.11	6%	4%

UPC	SKU	RESILIENCE™ SUN GRO PRODUCTS	Description	Size	QTY/ case	QTY/ plt	DELIVERED	Full TL	Full TL
Black Gold® Amendments									
029973123165	1411602.CFL001P		BG N&O Garden Compost (OMRI Listed)	1 CFL		70	\$5.73	6%	4%
064277065209	1491302.CFL002P		BG N&O Just Coir (OMRI Listed)	2 CFL		40	\$22.62	6%	4%
064277069177	1411603.CFL001P		BG N&O Garden Soil	1 CFL		70	\$5.57	6%	4%
064277322166	1490302.Q08P		BG N&O Earthworm Castings (OMRI)	8 QT	4	240	\$5.37	6%	4%
029973123493	1490102.Q08P		BG Perlite	8 QT	8	240	\$4.39	6%	4%
Proven Winners Potting Soils and Fertilizers									
064277802156	3101013.CFL001.5P		PW All Purpose Potting Soil with CRF	CFL001.5		75	\$10.28	6%	4%
064277803160	3101012.Q16P		PW All Purpose Potting Soil with CRF	Q16P		120	\$5.19	6%	4%
PW Fertilizers: Minimum order 1 pallet, mix and match sku's (ships from Chicago, IL).									
064277800251	3101011.LB02.5P		PW Continuous Release Plant Food 15-7-15*	2.5lbs	12	768	\$11.90	3%	3%
064277800022	3101011.OZ02P		PW Continuous Release Plant Food 15-7-15*	2oz	200	8000	\$1.96	3%	3%
064277801258	3101010.LB02.5P		PW Water Soluble Plant Food 24-12-17*	2.5lbs	12	420	\$9.39	3%	3%
** ALL PRICING SUBJECT TO CHANGE **							Program Code	RDSEO12023	RDSWI9023

PRODUCT AVAILABILITY:

* Proven Winners Fertilizers ship from Chicago, IL. Minimum order is one pallet. Fertilizers can be mixed and matched to make a full pallet. Program pricing applies to 1 pallet orders.

Orders placed after Jan 15th are not eligible for program discounts.

SPRING PAYMENT TERMS : Ordered after January 15		
Shipping Date:	Early Pay	Net Due
by June 28, 2024	2%10, 1%30	90 days

ORDERING DETAILS:

- Black Gold, Proven Winners Soils, Sunshine and Fafard (where available) products can be combined on the same truckload.
- All goods must be ordered in full pallets of a single sku; Full truckload = 24 pallets • Half truckload = 12 pallets
- Pallets/truck may vary by site and season; **Balance items should be specified on Purchase orders**
- Less than truckload orders will only be accepted if matched and the stops are within a 75 mile range. ; there will be a **\$125 drop off charge per stop** applied to less than TL orders
- Where Ferry charges apply, contact your local Sun Gro Rep for more information and cost.

PROGRAM DETAILS:

Customers must be able to take delivery of ordered product during the delivery period and Sun Gro must approve the shipping schedule; otherwise the discount will not apply. If delivery is delayed due to Sun Gro, then the discount period will be extended beyond the above listed dates.

Must be credit approved in advance, and account must be current in order to qualify.

Cannot be combined with another Sun Gro Program.

Discounts are off current list pricing only.

* **Booking Date: Orders placed after the booking date cut off will automatically move to the next program, even if the shipping date falls within the earlier program range.**

Drop Ships:

Can combine Sun Gro professional products with Sun Gro retail products to meet the full truckload minimum. The discount would only apply to the retail products.

Full Truckload Discount based on truck being loaded to max weight.